

MDRT Day

in Thessaloniki, Greece

Thessaloniki,
19th-21st
September 2024

Women's Brainstorming Session:
September 19th at The MET Hotel

**Secure today...
Thrive tomorrow**

Commitment is always a choice!

Main Event and Managers Panels:
September 20th & 21st at Porto Palace Hotel



With 24 years of experience in the life insurance industry only in Metlife, I developed from agent to AGENCY MANAGER SENIOR EXPERT, growing and developing in the training area as well.

In the 24 years I contributed and developed 4 new life insurance agencies and helped more than 1500 agents grow in this industry.

In the last 12 years and currently we are one of the most awarded Metlife agencies in Romania in all the company's business lines, with the client and his needs at the center of our business, we support the financial advisors and their needs by successfully applying innovative sales strategies for the development of consultants and development of managers.

3 years ago I joined the MDRT organization as a MDRT Center of Field Leadership member with the continuous desire to learn and develop the agency's sales force and to develop new agencies.

Besides the professional part where I am happy and proud of my wife's achievement who after 17 years in Metlife became an Agency Manager and is my competitor, on a personal level I am proud of the 2 boys that my wife Irina brought into the family, a family accomplished where I hope the boys will continue this life insurance business.