

TOMÁŠ ŠKVARENINA

Partner at Partners Group SK

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Blatnická 3, Bratislava, Slovakia

SUMMARY

Experienced director with creating and developing distributional channels for financial products and services.

STRENGTHS

✔ Strategic Leadership

Leads 150+ team to success.



Exceptional communication skills

EXPERIENCE

06/2007 - Present

Bratislava, Slovakia

● Partner

Partners Group SK

Skilled in negotiation, leading team, mentoring, business planning, analytical skills.

- Communication with new clients
- Recruitment of new coworkers
- Leading all kinds of seminars - technical, sales or management skills

09/2009 - 05/2010

Nanjing, Jiangsu, China

● Vice President for China

Partners Group

Associated with Partners Group SK

- Creating and developing distributional channels
- Recruiting and mentoring new financial consultants
- Providing communication between HQ in Slovakia and in China

EDUCATION

1999 - 2004

Bratislava, Slovakia

● University of Economics in Bratislava

Prestigious University

- Graduated in Business and Marketing - straight A's

1995 - 1999

Bratislava, Slovakia

● Gymnázium Ladislava Sáru

High School

- Graduated with straight A's

1997 - 1998

Idaho

● Sandpoint High School

High School

- One year stay in USA as International Exchange Student

LANGUAGES

Slovak
Native



English
Proficient



German
Intermediate



Czech
Proficient



SKILLS

Team Leadership

Business Planning

Mentoring

Operational Efficiency

Negotiation

Recruiting

Portfolio Management

Financial Analysis

Banking

ACHIEVEMENTS



MDRT Top of the Table member

Mar 2017



Court and Top of the table member 2009 - 2016

Issued by MDRT - The Premier Association of Financial Professionals - Jan 2009

ACHIEVEMENTS



Director of the Year in Partners Group SK in years 2007, 2010 and 2011

Issued by Partners Group SK, s.r.o.

VOLUNTEERING

Assisting employees of Salvation Army in providing the help to homeless people and their kids

Denver downtown

Lector

University of Economics in Bratislava

📅 01/2012 - Present

Giving multiple lectures considering management and finance to students of Economic University.

PUBLICATIONS

Apperances in television discussion and commentary in TA3 and RTVS televisions

TA3 and RTVS - Sep 1, 2008

Articles in Hospodárske noviny and multiple articles in company newsletter Partner.

from March 2018

PROJECTS

Project China

📅 09/2009 - 05/2010 📍 China

Starting Partners Group SK in Shanghai and Jiangsu province

PASSIONS



passionate golfer