

# ANA DANIELA MOROSANU

## PERSONAL

**Name**  
Ana Daniela Morosanu

**Address**  
Bucharest, Romania  
012875 Bucharest

**Phone number**  
+40 725-240-120

**Email**  
danielamorosanu1975@gmail.com

**LinkedIn**  
<https://www.linkedin.com/in/anadamorosanu/>

## INTERESTS

■ Lifelong Learning, Human Behavior, Leadership, Reading, Hiking, Cooking, Mahjong

## LANGUAGES

Romanian ★★★★★  
English ★

Founding Member - MDRT Center for Field Leadership /Agency Platinum Award 2023 MDRT Culture of Excellence

Unit Manager Senior - Metropolitan Life /MetLife/ Passionate about healthy financial planning and developing interpersonal relationships

## WORK EXPERIENCE

- Mar 2022 - Present **Founding Member**  
MDRT Center for Field Leadership, SUA
- May 2010 - Present **Unit Manager Senior**  
Metropolitan Life / Metlife, Bucharest Romania
- Sep 2008 - Apr 2010 **Agency Manager**  
AIG Life /ALICO, Bucharest
- Jun 2003 - Aug 2008 **Unit Manager**  
AIG LIFE, Bucharest
- Apr 2001 - May 2003 **Advisor**  
AIG LIFE, Bucharest
- Oct 1998 - Aug 2001 **High School Math Teacher**  
Colegiul Tehnic Media, Bucharest

## EDUCATION AND QUALIFICATIONS

- Oct 1998 - Jun 2000 **Master's Degree**  
Bucharest University, Mathematics, Bucharest
- Oct 1994 - Jun 1998 **Bachelor's Degree**  
University Bucharest, Mathematics, Bucharest

## SKILLS

- Strategy Planning and Execution ★★★★★
- Attracting and Cultivating Talents ★★★★★
- Change Management ★★★★★
- Coaching ★★★★★
- Education ★★★★★
- Training & Development ★★★★★
- Nonprofit Volunteering ★★★★★
- Social Media Marketing ★★★★★
- Sales presentations ★★★★★
- Customer Relationship Management ★★★★★



## COURSES

Mar 2022 - Present **Leadership**  
Harvard Business Publishing

Oct 2023 - Feb 2024 **Supercharge Your Career (&Life) Goal**  
Influenceo Global LLC, Shadé Zahrai

Sep 2024 - Jul 2024