

MDRT Day

in Thessaloniki, Greece

Thessaloniki,
19th-21st
September 2024

Women's Brainstorming Session:
September 19th at The MET Hotel

**Secure today...
Thrive tomorrow**
Commitment is always a choice!

Main Event and Managers Panels:
September 20th & 21st at Porto Palace Hotel



Mike Szewczyk
Regional Sales Manager Business Apps @ Microsoft

Mike is a Regional Sales Manager at Microsoft, leading a multicultural team of experienced solution specialists across Southeast Europe (incl. Israel, Turkey). He helps customers and partners transform and unlock new opportunities by leveraging the power of AI Copilots, Data, and intelligent Business Applications.

Before his current role, Mike spent a decade in various sales roles at Microsoft, focusing on digital transformation initiatives across multiple industries, including financial services and insurance. Prior to joining sales, he was a marketer at Google and startup builder, working on his own initiatives. His academic background includes an MSc in Tech & Management Science, a BSc in International Economics, and certifications from leading institutions such as INSEAD and Challenger Inc.

Throughout his tenure at Microsoft, Mike has achieved consecutive top attainments in CEE/EMEA, secured dozens of new logos, and received multiple awards for his performance and contribution, including membership in the company's premier Platinum Club. He also engages with C-level executives and key decision-makers, providing strategic guidance and value proposition.

His mission is to lead his team to success while helping customers and partners drive change and create impact with modern technology solutions.

When not in meetings, you can usually find him with scuba equipment on his back, a snowboard under his feet, or a drone & boarding pass to the next unexplored destination in hands.

<https://www.linkedin.com/in/mcszewczyk/>